

# NexGen Capital

---

## Advisors Consultants Investors

### PRESS RELEASE

#### **NexGen Partners with Sovereign Investment Company to Offer Community and Regional Banks a Sale-Leaseback Capital Solution**

CHICAGO, ILLINOIS—September 22, 2008—Offering a capital solution to community financial institutions and their middle market corporate clients, NexGen Strategic Advisors, LLC (**NSA**) announces a strategic alliance with Sovereign Investment Company (**Sovereign**), one of the largest and fastest growing providers of “one-stop” sale-leaseback capital to owners, operators and developers of single-tenant, net-leased real estate. Sovereign is an affiliate of The Marcus & Millichap Company, a diverse family of premier real estate companies serving the commercial, mixed-use, multi-family and single-family markets.

“Well-capitalized and positioned for growth, Sovereign is actively pursuing investment opportunities in the banking industry. Consistent with the vision of NexGen, I hope to continue to attract strategic alliance partners to join our effort in serving our community financial institution clients,” said Lawrence C. Manson, Jr., Chairman and Chief Executive Officer of NSA.

“Today’s unique combination of market trends and economic developments has created beneficial conditions for sale-leaseback transactions. For many regional and community banks, these transactions provide an ideal way to convert non-income producing assets into earning assets with potentially lower risk-weightings while improving the institutions’ capital ratios. Sale-leaseback transactions provide a route to diversification of funding sources and potentially increased shareholder value,” said Peter M. Mavroides, Chief Executive Officer of Sovereign.

For further information on how your organization can benefit from a sale-leaseback transaction, please contact Lawrence C. Manson, Jr., at NSA at 312-845-9055 or [lmanson@nexgencp.com](mailto:lmanson@nexgencp.com).

#### **About NexGen Capital Partners**

NCP offers investment and advisory services to community financial institutions and their corporate clients through its wholly-owned subsidiaries NSI and NSA, respectively, but in the future may conduct other business activities that promote the interests of the Principals and are consistent with the missions of NSI and NSA.

#### **About NexGen Strategic Advisors**

NSA assists both private and public companies in meeting their strategic and financial objectives by offering a selective range of services. Specifically, NSA targets community financial institutions and their middle-market corporate clients. Success in providing advice and transaction execution requires vision, commitment, integrity,

teamwork and experience. We combine these elements to create value for their clients. We advise clients from the early stages of tactical, strategic and financial planning to the final implementation of these strategies.

**About NexGen Strategic Investors**

NSI has developed several proprietary investment products for a range of institutional investors, including community financial institutions. Specifically, NSI has recently launched a CRA fund, the NexGen CRA Investment Trust I, for community financial institutions which should provide them with appropriate geographic and risk diversification, high relative returns and targeted community development initiatives.

**Media Contact:**

NexGen Capital Partners

Mary Pembroke Dwyer

Senior Managing Director

202.683.6105

[mpembroke@nexgencp.com](mailto:mpembroke@nexgencp.com)

###